

# China Unicom (Hong Kong) Limited

The Company is committed to being a creator of smart living trusted by customers, connecting the world to innovate and share a good smart living, improving the quality of products and services continuously to fulfill customer needs. Future products and services will be developed in a "smart" way. Internet of Things, cloud computing, Big Data and other technologies will be used for the smart processing on data and information. The Company's telecommunication network covers China and connects to the world. It operates a wide range of services, including mobile broadband, fixedline broadband, mobile voice, fixed-line voice, ICT, data communications and other related value-added services.

The Company is listed on the Stock Exchange of Hong Kong (stock code: 762) and is a constituent stock of the Hang Seng Index. The Company has been one of the "Fortune Global 500" companies for consecutive years and ranked 260th in "Fortune Global 500" for the year 2021. It was also voted as "Asia's No.1 Most Honored Telecom Company" in 2021 for the sixth consecutive year by Institutional Investor.







### **Key Financial and Operational Indicators**

(RMB Mil)	2020	2021	Change YoY
Operating Revenue	303,838	327,854	7.9%
Service Revenue <sup>1</sup>	275,814	296,153	7.4%
Net Profit <sup>2</sup>	12,493	14,368	15.0%
Basic EPS (RMB)	0.408	0.470	15.0%

- Service revenue = operating revenue sales of telecommunications products.
- Net profit represented profit attributable to equity shareholders of the Company.

## As at 2021.12.31

**Mobile Billing 5G Package Subscribers Subscribers** 

**317**<sub>mil</sub>

**155**mil ( \$4.10 mil yoy)

( 11.30 mil yoy)

**Fixed-line Local** 

**Subscribers** 95.05<sub>mil</sub>

**Broadband** 

( 8.95 mil yoy)

**Access Subscribers** 47.19<sub>mil</sub>

(**♦** 0.15 mil yoy)

### **Total Strategy Upgrade**

New **Racecourses** 

> New Strategy

New **Positioning** 

Big Connectivity

Big Computing **Big Data** 

Big Application

Big Security

Strengthen and solidify

**Preserve and innovate** 

Integrate and open

**National team** 

in the operation and service of digital information infrastructure **Key force** 

in the establishment of Cyber Superpower, **Digital China and Smart Society** 

Frontline troop

in the integration and innovation of digital technologies

Tap into blue ocean in digital economy

**Higher positioning** 

**Broader landscape** Stronger responsibilities



### **Expanding Co-build Co-share**



Deepening co-build co-share with China Telecom with marked achievements

Cumulative **CAPEX savings for both** combined RMB 210 bil

Annual electricity savings >**17.5** bil kWh

**Cumulative CO2e** emission savings >6 mil tonne



### 5G co-build co-share

Built the largest "co-build co-share" 5G network in the world

690K

Shared BTS (as at 2021.12.31)



### 4G co-build co-share

Focused on new-build, complementary coverage and co-location of existing BTS

**Shared BTS** (as at 2021.12.31)



#### Full co-build co-share

Drove cooperation and sharing in technological innovation, cloudnetwork integration such as IDC.

Actively advanced co-build co-share and co-maintenance of infrastructure and key business platforms such as transmission lines, pipes and fibres, equipment rooms and antennae, DAS, etc.

## **Enhancing Integrated Computing Network Infrastructure**



Building green, centralized, secure and reliable computing infrastructure

"5+4+31+X" advanced IDCs



PUE of new-built large IDCs or above: <1.3

"Eastern Data" hubs (Beijing-Tianjin-Hebei, Yangtze River Delta, Greater Bay Area, Sichuan-Chongqing) and Shandong-Henan-Shaanxi central hub for communication

"Western Computing" hubs: Inner Mongolia, Guizhou, Gansu, Ningxia

31 provincial core IDCs

Municipal and edge IDCs

### Building a nationwide-integrated, agile and advanced computing network





Secure and reliable



Excellent services

Integrated at national, provincial and municipal levels

"Multi-cloud connectivity, cloud deployment with single click"

Coordination of multi-tier computing power

Unicom Cloud featuring cloud-network integration, security and reliability, tailored customisation and multi-cloud collaboration



Sensing IoT cloud



Data storage cloud



Smart video cloud





5G edge cloud



Proprietary controllable cloud



Hybrid cloud

Unified technical foundation Cloud services with integrated full-stack capabilities

Market Data (as at 2022.3.15)

Closing price per share: HK\$ 3.66 No. of issued shares: 30,598,124,345 Market Capitalisation: HK\$ 112.0 billion

### **Company Information**

Chairman & CEO: Mr. Liu Liehong

Independent auditor: Deloitte Touche Tohmatsu

Place of incorporation: Hong Kong

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