

PERFORMANCE HIGHLIGHTS

| Financial Highlight (RMB billions) | 2023 | 2022 | Change YoY |
|---|--------|--------|------------|
| Operating Revenue | 372.60 | 354.94 | 5.0% |
| Service Revenue | 335.17 | 319.35 | 5.0% |
| Of which: Connectivity and Communications business revenue ¹ | 244.58 | 237.25 | 3.1% |
| Computing and Digital Smart Applications business revenue ² | 75.25 | 66.66 | 12.9% |
| EBITDA ³ | 99.81 | 99.17 | 0.6% |
| Net Profit ⁴ | 18.73 | 16.74 | 11.8% |
| Basic EPS (RMB) | 0.612 | 0.547 | 11.8% |
| Dividend per share ⁵ (RMB) | 0.3366 | 0.274 | 22.8% |

Note 1: Connectivity and Communications business encompasses mobile connectivity, broadband connectivity, TV connectivity, leased line connectivity, communications services as well as information services.

Note 2: Computing and Digital Smart Applications business encompasses Unicom Cloud, data centre, system integration, data services, digital smart applications as well as cybersecurity.

Note 3: EBITDA represents profit for the year before finance costs, interest income, share of net profit of associates, share of net profit of joint ventures, other income-net, income tax expenses, depreciation and amortisation. As the telecommunications business is a capital intensive industry, capital expenditure and finance costs may have a significant impact on the net profit of the companies with similar operating results. Therefore, the Company believes that EBITDA may be helpful in analysing the operating results of a telecommunications service operator like the Company. However, it is a non-GAAP financial measure which does not have a standardised meaning and therefore may not be comparable to similar measures presented by other companies.

Note 4: Net profit represented profit attributable to equity shareholders of the Company.

Note 5: The proposed 2023 final dividend of RMB0.1336 per share is subject to approval by the shareholders at the annual general meeting. Together with the interim dividend of RMB0.203 per share already paid, total dividend for the year is RMB0.3366 per share.

UNICOM CLOUD¹ REVENUE (RMB BIL)



DATA SERVICE REVENUE (RMB BIL)



DIGITAL SMART APPLICATIONS REVENUE (RMB BIL)



CYBERSECURITY REVENUE (RMB BIL)



1. Unicom Cloud revenue included revenue of cloud resources, cloud platforms, cloud services, cloud integration, cloud interconnection, cloud security, etc., generated from integrated innovative solutions