

China Unicom (Hong Kong) Limited

In order to accelerate becoming a world-class technology service enterprise with global competitiveness, the Company steadily promotes the two main businesses of Connectivity and Communications (CC) and Computing and Digital Smart Applications (CDSA). It resolutely carries out national missions and holistically builds comprehensive digital information infrastructure with industry-leading coverage, breadth and depth, so as to build an unobstructed information channel and a new digital base for economic and social development. With the goal of establishing "Cyber Superpower and Digital China", it grasps the direction of digital, network-based and intelligent transformation. Using technologically leading and highly integrated digital services which are "comprehensive in coverage, fully online and cloudified, green and one-stop", it helps thousands of industries "migrate to the cloud, and use data for intelligent empowerment". It resolutely implements innovation-driven development, and focuses on core technologies and key applications. Through integrated innovation, it turns itself into a technological innovation enterprise and achieves a high level of independence in digital technologies, becoming an important part of the national strategic technological power.

The Company is listed on the Stock Exchange of Hong Kong (stock code: 762) and is one of the constituent stocks of the Hang Seng Index and the Hang Seng China Enterprises Index. The Company has been one of the "Fortune Global 500" companies for consecutive years and ranked 279th in "Fortune Global 500" for the year 2024. It was voted as "Asia's Most Honored Telecom Company" in 2024 for the ninth consecutive year by Institutional Investor. The Company was also voted as the "Best Managed Company in China – Gold" in "Asia's Best Managed Companies Poll 2024" organised by FinanceAsia.



Asia's Most Honored Telecom Company

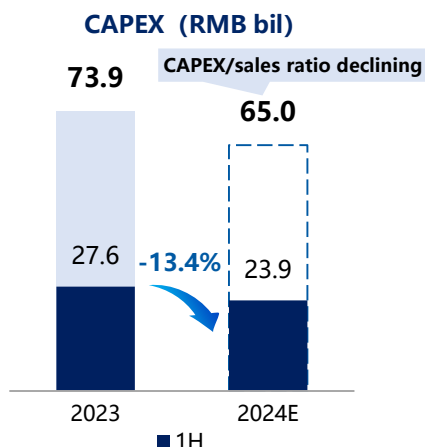


China's Best Managed Company

Key Financial Indicators

(RMB: mil)	1H2023	1H2024	Change YoY
Operating Revenue	191,833	197,341	2.9%
Service Revenue ¹	171,045	175,656	2.7%
Net Profit ²	12,391	13,793	11.3%
Basic EPS (RMB)	0.405	0.451	11.3%
Interim dividend per share (RMB)	0.203	0.2481	22.2%
Dividend payout ratio	50%	55%	5PP

Network Innovation



Connectivity network

Mobile network

- Over **1.31 mil** 5G mid-band BTS, **780k** low-band BTS, and over **2 mil** 4G mid-band BTS

Broadband network

- Promoted the penetration and enhancement of gigabit networks: the proportion of 10GPON ports reached 79%, **leading the industry**



Computing network

- Total intelligent computing power reached **10 EFLOPS**, general computing power **increased rapidly**
- Built **intelligent computing centres with > 10,000 AI accelerators** in Shanghai and Hohhot
- 29** large-scale computing center parks, fully covering the hubs and nodes in Eastern Data and Western Computing



Data network

> 100k

Unicom Chain's TPS³
Top five in the industry

Technology Innovation



Network

Long-distance lossless transmission

- Industry's first 3000-kilometer** wide-area lossless transmission, enabling the transfer of terabytes of data in minutes

Computing Power AI Network (AINet)

- A 400G all-optical intelligent computing network **supporting 800G upgrades**, constructing an intelligent computing network scheduling platform



Data

High-quality dataset

- Launched **AI DATA**, a **multi-modal high-quality shared dataset for AI**

Empowering data factor circulation

- Introduced the **"Trusted Data Resource Space"** platform to provide a trusted infrastructure for the circulation and utilisation of data factors



Intelligence

UniAI 2.0

1+1+M⁵

AI deployment

204bil

Model parameters

Notes:

1. Service revenue = Operating revenue – Sales of telecommunications products

2. Net profit represented profit attributable to equity shareholders of the Company

3. TPS refers to the transactions per second on the blockchain

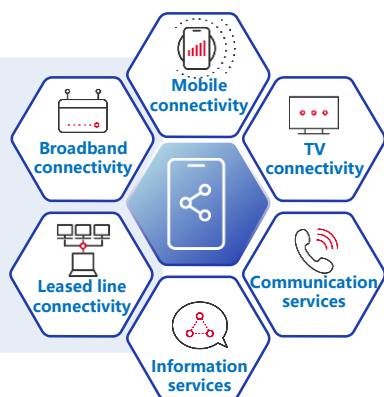
4. China Unicom participated in the "Key Technologies and Engineering Applications of the Fifth Generation Mobile Communication System (5G)" project

5. "1+1+M" refers to one set of foundation large models, one large model platform, and M industry-specific large models

Service Innovation

Connectivity and Communications (CC)

RMB **125.1** bil
+2.1% YoY



Connectivity scale⁶ surpassed **a billion** for the first time
↑ 77.30 mil

↑ **6.09 mil**
Mobile subs
339 mil

↑ **3.52 mil**
Fixed-line broadband subs
117 mil

Integrated package ARPU
RMB103

5G package subs penetration rate
>80%
5G package subs **280 mil**

Gigabit broadband subs penetration rate
25%
↑ **6.2pp** YoY

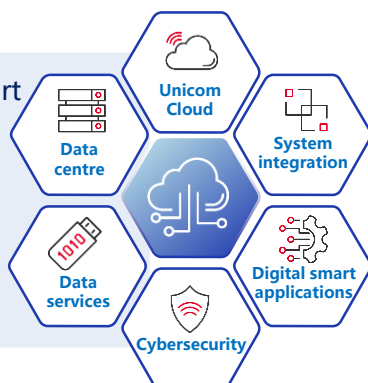
Business integration
76%
Integration penetration rate
↑ **1.5pp**

Product integration
Developed N products with over **RMB 1 bil** in revenue
Industry leading in FTTR scale

Terminal integration
>25 mil
Cumulative terminal sales volume

Computing and Digital Smart Applications (CDSA)

RMB **43.5** bil
+6.6% YoY



Unicom Cloud⁷ revenue
RMB 31.7 bil
↑ **24.3%** YoY

Data centre revenue
RMB 13.1 bil
↑ **5.0%** YoY
Industry-leading growth rate

Ministerial clouds: 20
Provincial government affairs clouds: 22
Medium to large enterprise clouds: >100
Medical clouds: >2,000

Data services revenue
RMB 3.2 bil
↑ **8.6%** YoY

11 provinces 24 cities
Serving government affairs big data platforms

19 provinces 18 cities
Building economic operation platforms

Digital Smart Applications revenue
RMB 3.7 bil
↑ **13.5%** YoY

>38k
No. of 5G digital smart application commercial projects

Empowering digital transformation of customers
>100k
No. of serviced end enterprise customers ↑ **10k+**

Cybersecurity revenue
RMB 1.4 bil
↑ **58.2%** YoY

Comprehensive integration of security with CC
Be the first in the industry to launch integrated network security products

Mogong: security operation services platform
>200 Cooperative products
>200 No. of governments & large enterprises served

(Unless specified otherwise, the data shown above are 1H 2024 data)

Notes:

6. Connectivity scale = No. of mobile billing subscribers + No. of fixed-line broadband subscribers + No. of fixed-line local access subscribers + No. of Internet-of-things terminal connections + No. of networking leased line subscribers.

7. Unicom Cloud revenue included revenue of cloud resources, cloud platforms, cloud services, cloud integration, cloud interconnection, cloud security, etc., generated from integrated innovative solutions

Market Data (as at 2024.8.30)

Closing price per share: HK\$6.66
(YTD: +35.9%)

No. of issued shares: 30,598,124,345

Market capitalisation: HK\$203.8 billion

Company Information

Chairman & CEO: Mr. Chen Zhongyue

Independent auditor: Deloitte Touche

Tohatsu

Place of incorporation: Hong Kong

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