China Unicom (Hong Kong) Limited

The Company positions as a national team in the operation and service of digital information infrastructure, a key force in the establishment of Cyber Superpower, Digital China and Smart Society as well as a frontline troop in the integration and innovation of digital technologies. The Company's corporate strategy is upgraded to "strengthen and solidify, preserve and innovate, integrate and open". It highlights the strengthening of network and service foundation in order to consolidate the fundamentals. It highlights the integrity of network and expansion into new digital and intelligent models to make a good portfolio. It highlights the integration of factors and market convergence and succeed as a team with partners. Under the new positioning and strategy, the Company sails along the main channel of digital economy at full strength, and regards "Big Connectivity, Big Computing, Big Data, Big Application and Big Security" as its main responsibilities and businesses, seeking to achieve total upgrade in the momentum, path and means of its development. It strives to tap new growth opportunities, enhance customer value, and better serve and integrate into the new paradigm.

Asia's Most Honored Telecom Company

Institutional Investor 2022 ASIA (EX-JAPAN) EXECUTIVE TEAM — MOST HONORED COMPANY

The Company is listed on the Stock Exchange of Hong Kong (stock code: 762) and is a constituent stock of the Hang Seng Index. The Company has been one of the "Fortune Global 500" companies for consecutive years and ranked 267th in "Fortune Global 500" for the year 2022. It was also voted as "Asia's Most Honored Telecom Company" in 2022 for the seventh consecutive year by Institutional Investor.

Total Strategy Upgrade

Five Main Businesses

Big Connectivity
Record-high subscriber scale

- **804.77mil** — Big Connectivity subscribers 2022.06
- **335.53mil** — IoT connections 2022.06

Big Computing
Scale breakthrough in key business

- **RMB 18.7bil** (↑ 143% yoy) — Unicom Cloud revenue 2022 1H
- **Two authoritative accreditations by CAICT[1]** — Strengthened cloud native capability

Big Data
Maintained leading market share

- ↑ **49%** — Big Data revenue growth 2022 1H
- **Industry leading** — Big Data market share 2022 1H

Big Application
Accelerating growth of self-developed products

- **2,014** — Customers served by virtual 5G private networks 2022.06
- **70** — No. of self-developed products with > RMB 10 mil in contract value in 2022 1H

Big Security
Expanding growth potential

- **Modern Value Chain Chief** — Key mission delegated by the State
- ↑ **57%** — Unicom Cloud Shield revenue growth

New Racecourses

New Strategy

- **Strengthen and solidify**
- **Preserve and innovate**
- **Integrate and open**

New Positioning

- **National team** in the operation and service of digital information infrastructure
- **Key force** in the establishment of Cyber Superpower, Digital China and Smart Society
- **Frontline troop** in the integration and innovation of digital technologies

Tap into blue ocean in digital economy

Higher positioning   **Broader landscape**   **Stronger responsibilities**

Note 1: Cloud native capabilities granted "Trusted Cloud Accreditation for Superior Container Cloud Cluster Performance" & "Zero Trust Security Accreditation" by China Academy of Information and Communications Technology (CAICT)

Expanding Co-build Co-share

RMB 240 bil
Cumulative CAPEX savings for both combined

RMB 25.5 bil
Annual OPEX savings for both combined

> 6 mil tonne
Cumulative CO_2 emission savings

Full coverage
Blockchain management platform for shared 4/5G BTS

5G network

The world's largest co-built co-shared 5G network

Comprehensive coverage, leading experience, leading capabilities and leading efficiency

5G BTS
↑ 180k (2022 1H)
= 870k (2022.06)

5G DAS
↑ 90k (2022 1H)
= 200k (2022.06)

4G co-build co-share

Pushed forward a single 4G network with China Telecom

Shared 4G BTS
↑ 210k (2022 1H)
= 870k (2022.06)

Infrastructure co-build co-share

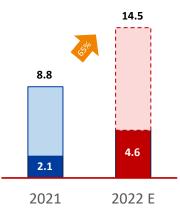**Drove full co-build co-share of infrastructure resources**

100%
Co-build ratio of trunk fibre cables

83%
5G deployed on existing sites

Consolidating the Computing Power Base for Digital Economy

Computing power network CAPEX[2]
(RMB bil)

8.8 (2.1) — 2021
14.5 (4.6) — 2022 E
65%

■ 2021 1H computing power network CAPEX
■ 2022 1H computing power network CAPEX

Note 2: Computing power network comprises cloud, IDC, backbone transmission network, backbone data network and intelligent metropolitan network

Expected computing power growth for FY2022
↑ **43%**

Expected cloud CAPEX growth for FY2022
↑ **88%**

Continuously enhance "5+4+31+X" computing power deployment to build a high-quality computing power network

- Implement national strategy and be market demand-oriented. To gradually achieve **"one pool per city"** deployment and build an integrated computing power system with **advanced architecture, security and reliability and excellent service**, so as **to forge the No. 1 computing power engine for the digital economy**

- Unicom Cloud already covered **4 major bases and 31 provinces** while coverage of MEC edge nodes was enhanced. No. of MEC nodes expected to reach **>400** in 2022, covering **>200** cities.

- Full-year no. of IDC cabinets expected to reach **345K**, up by **35K** from end of last year

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Market Data (as at 2022.8.31)

Closing price per share: HK$ 3.85
No. of issued shares: 30,598,124,345
Market Capitalisation: HK$ 117.8 billion

Company Information

Chairman & CEO: Mr. Liu Liehong
Independent auditor: Deloitte Touche Tohmatsu
Place of incorporation: Hong Kong

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