

## China Unicom (Hong Kong) Limited

The Company is committed to being a creator of smart living trusted by customers, connecting the world to innovate and share a good smart living, improving the quality of products and services continuously to fulfill customer needs. Future products and services will be developed in a "smart" way. Internet of Things, cloud computing, Big Data and other technologies will be used for the smart processing on data and information. The Company's telecommunication network covers China and connects to the world. It operates a wide range of services, including mobile broadband, fixed-line broadband, mobile voice, fixed-line voice, ICT, data communications and other related value-added services.

The Company is listed on the Stock Exchange of Hong Kong (stock code: 762) and is a constituent stock of the Hang Seng Index. The Company has been one of the "Fortune Global 500" companies for consecutive years and ranked 260th in "Fortune Global 500" for the year 2021. It was also voted as "Asia's No.1 Most Honored Telecom Company" in 2021 for the sixth consecutive year by Institutional Investor.



### Key Financial and Operational Indicators

(RMB Mil)	2020	2021	Change YoY
Operating Revenue	303,838	327,854	7.9%
Service Revenue <sup>1</sup>	275,814	296,153	7.4%
Net Profit <sup>2</sup>	12,493	14,368	15.0%
Basic EPS (RMB)	0.408	0.470	15.0%

1. Service revenue = operating revenue – sales of telecommunications products.
2. Net profit represented profit attributable to equity shareholders of the Company.

As at 2021.12.31

Mobile Billing Subscribers <b>317 mil</b> (↑ 11.30 mil yoy)	5G Package Subscribers <b>155 mil</b> (↑ 84.10 mil yoy)
Broadband Subscribers <b>95.05 mil</b> (↑ 8.95 mil yoy)	Fixed-line Local Access Subscribers <b>47.19 mil</b> (↓ 0.15 mil yoy)

### Total Strategy Upgrade



## Expanding Co-build Co-share



Deepening co-build co-share with China Telecom with marked achievements

Cumulative CAPEX savings for both combined

**RMB 210 bil**

Annual electricity savings

**>17.5 bil kWh**

Cumulative CO2e emission savings

**>6 mil tonne**



**5G co-build co-share**

Built the **largest** "co-build co-share" 5G network in the world

**690K**

Shared BTS  
(as at 2021.12.31)



**4G co-build co-share**

Focused on **new-build, complementary coverage** and **co-location of existing BTS**

**660K**

Shared BTS  
(as at 2021.12.31)



**Full co-build co-share**

Drove cooperation and sharing in **technological innovation, cloud-network integration such as IDC.**

Actively advanced co-build co-share and co-maintenance of infrastructure and key business platforms such as **transmission lines, pipes and fibres, equipment rooms and antennae, DAS, etc.**

## Enhancing Integrated Computing Network Infrastructure



Building green, centralized, secure and reliable computing infrastructure

**"5+4+31+X" advanced IDCs**



PUE of new-built large IDCs or above: <1.3

**"5"**



"Eastern Data" hubs (Beijing-Tianjin-Hebei, Yangtze River Delta, Greater Bay Area, Sichuan-Chongqing) and Shandong-Henan-Shaanxi central hub for communication cloud

**"4"**



"Western Computing" hubs: Inner Mongolia, Guizhou, Gansu, Ningxia

**"31"**



31 provincial core IDCs

**"X"**



Municipal and edge IDCs

Building a nationwide-integrated, agile and advanced computing network



Advanced architecture



Secure and reliable



Excellent services

**Integrated at national, provincial and municipal levels**

**"Multi-cloud connectivity, cloud deployment with single click"**

**Coordination of multi-tier computing power**

Unicom Cloud featuring cloud-network integration, security and reliability, tailored customisation and multi-cloud collaboration



Sensing IoT cloud



Data storage cloud



Smart video cloud



Smart chain collaboration cloud



5G edge cloud



Proprietary controllable cloud



Hybrid cloud



**Unified technical foundation**  
Cloud services with **integrated full-stack capabilities**

### Market Data (as at 2022.3.15)

Closing price per share: HK\$ 3.66

No. of issued shares: 30,598,124,345

Market Capitalisation: HK\$ 112.0 billion

### Company Information

Chairman & CEO: Mr. Liu Liehong

Independent auditor: Deloitte Touche Tohmatsu

Place of incorporation: Hong Kong

### IR Contact

Email: [ir@chinaunicom.com.hk](mailto:ir@chinaunicom.com.hk)

Tel: (852) 2126 2018

website: [www.chinaunicom.com.hk](http://www.chinaunicom.com.hk)