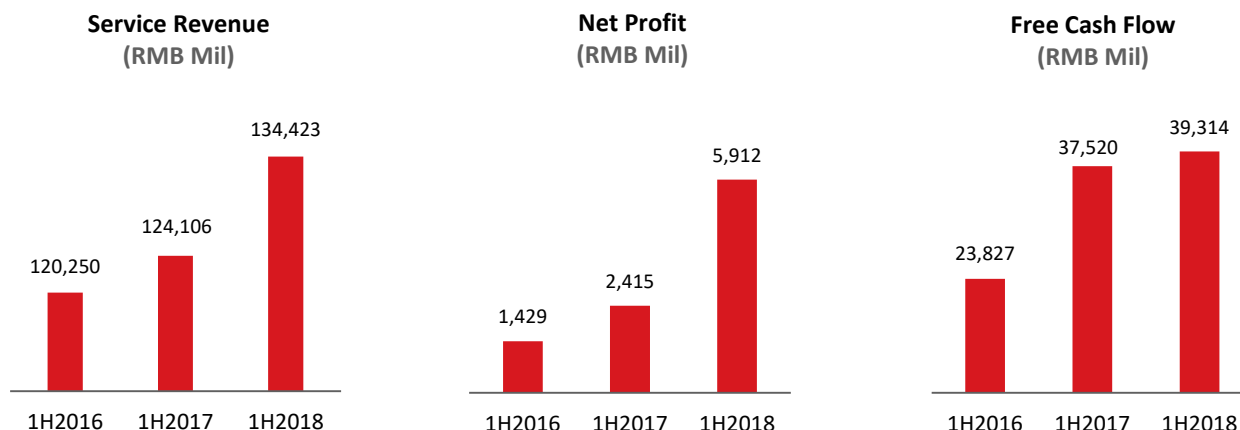


# INVESTOR FACTSHEET

(AUGUST 2018)

## Profitability Continued to Grow Remarkably



**302.0 Mil**

(+17.86 mil vs 12.2017)

Mobile Billing Subscribers



**203.1 Mil**

(+28.23 mil vs 12.2017)

4G Subscribers



**78.9 Mil**

(+2.38 mil vs 12.2017)

Fixed-line Broadband Subscribers



**57.9 Mil**

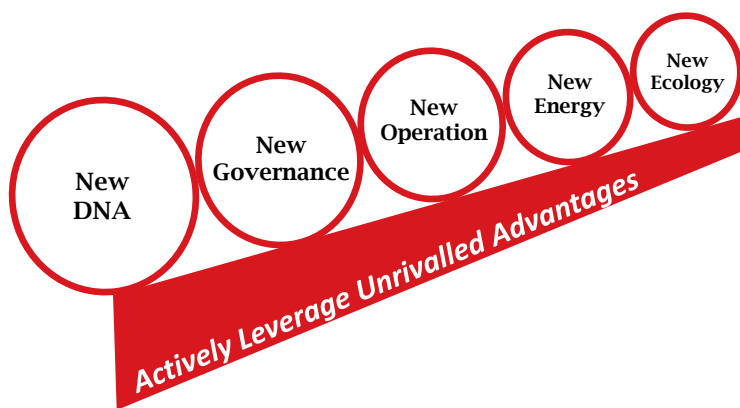
(-2.12 mil vs 12.2017)

Fixed-line Local Access Subscribers

(As at 30/06/2018)

## Drive High-quality Sustainable Growth

Accelerate China Unicom's "Five New" establishment



**Returns**  
**Competitiveness**  
**Efficiency**

- Persistent in deepening the strategy of Focus, Innovation & Cooperation
- Persevere in the implementation of Internet-oriented operation
- Fully unleash the advantages of mixed-ownership reform
- Diligent in shaping critical capabilities

Certain statements contained in this factsheet may be viewed as "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 (as amended) and Section 21E of the U.S. Securities Exchange Act of 1934 (as amended). Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. In addition, we do not intend to update these forward-looking statements. Further information regarding these risks, uncertainties and other factors is included in the Company's most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the "SEC") and in the Company's other filings with the SEC.

## Mixed-ownership Reform Started Delivering

### Leverage External Resources

Introduce strong & solid strategic investors via Unicom A Share Company



#### Boost financial strength

Liabilities-to-Assets Ratio

▼ **18**pp yoy  
(6. 2018)

Finance Costs

▼ **64%** yoy  
(1H2018)

### Create Powerful Alliance

Deepen synergetic cooperation with strategic investors



#### Strengthen new energy for innovative development

Industrial Internet Revenue

▲ **39%** yoy  
(1H2018)

### Reform System & Mechanism

Establish well-coordinated governance system & market-oriented incentive mechanism with effective checks-and-balances



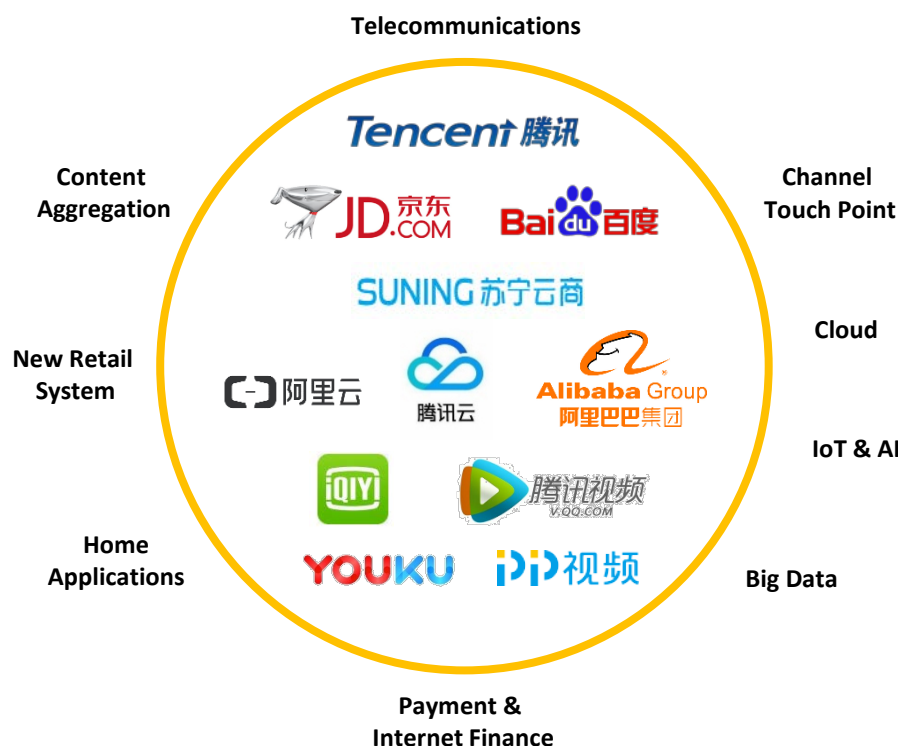
#### Lift vibrancy & efficiency to drive returns for shareholders & employees

Net Profit

▲ **145%** yoy  
(1H2018)



## Actively Expanded Cooperation with Strategic Investors



### Share Information

#### Closing Prices:

- Ordinary share – HK\$9.80
  - ADR – US\$12.51
- (As at 30/06/2018)

#### No. of Issued Shares:

30,598,124,345 (As at 30/06/2018)

#### ADR to Ordinary Share Ratio: 1:10

#### Market Capitalisation:

HK\$299.86 billion / US\$38.7 billion  
(As at 30/06/2018)

#### Board Lot: 2,000 shares

#### Chairman & CEO:

Mr. Wang Xiaochu

#### Independent Auditor:

KPMG

#### Place of Incorporation:

Hong Kong

China Unicom is committed to being a creator of smart living trusted by customers, connecting the world to innovate and share a good smart living, improving the quality of products and services continuously to fulfill customer needs. Future products and services will be developed in a "smart" way. Internet of Things, cloud computing, Big Data and other technologies will be used for the smart processing on data and information. The Company's telecommunication network covers China and connects to the world. It provides full range and high quality information and telecommunication services, including mobile broadband (WCDMA, LTE FDD, TD-LTE), fixed-line broadband, GSM, fixed-line local access, ICT, data communications and other related value-added services. China Unicom is a constituent stock of the Hang Seng Index.